



**Press Release – 20<sup>th</sup> January 2010**

- **Strong, new USD 1 Billion 3-year Global Bond from Nordic Investment Bank**
- **Tightest SSAR (ex-US Agency) benchmark transaction of 2010 so far**
- **Outstanding investor quality enabled pricing at the tight end of guidance**

Nordic Investment Bank (“NIB”) today priced a new 3-year Global USD benchmark transaction. This is the first public benchmark from NIB in 2010 and their first 3-year benchmark since November 2008. The issue has a final maturity of 28<sup>th</sup> January 2013, pays a semi-annual coupon of 1.625% and has an issue price of 99.752% to give a spread of +28.4 basis points over the 1.375% US Treasury due January 2013, equivalent to 5bps under the 3-year USD Midswaps rate.

The transaction marks NIB’s re-entry into the USD Global market, since their last transaction in October 2009. The transaction establishes a new liquid benchmark on the NIB curve, which will bring strong momentum to the borrower’s funding programme in 2010. It is also the tightest SSAR (ex-US Agency) benchmark transaction in 2010 so far.

The orderbook opened at 8am (London time) on Wednesday 20<sup>th</sup> January, with the transaction having been announced to the market the previous afternoon, closing at 2:30pm (London time) the same day. The transaction was oversubscribed in less than 3 hours and finally reached nearly USD1.3 billion with over 55 investors participating. All geographical areas were well represented in the book, with a fairly even split between the Americas, EMEA and Asia. The transaction saw excellent demand from Central Banks and Official Institutions, who accounted for 79% of allocations. The strength of the orderbook enabled NIB to price at the tight end of the initial price guidance of USD Midswaps – 3 / – 5bps.

**Bond Details:**

Amount: USD 1.0 billion  
 Settlement date: 28<sup>th</sup> January 2010  
 Coupon: 1.625 % per annum,  
 Maturity Date: 28<sup>th</sup> January 2013  
 Issue price: 99.752 %  
 Spread: 28.4 basis points over the underlying US Treasury (UST 1.375% due January 2013)  
 Format: Global

**Investor Distribution:**

<u>By Geography</u>		<u>By Investor Type</u>	
Asia	38%	Central Banks/Official Institutions	79%
EMEA	35%	Fund Managers/Insurers	19%
Americas	27%	Banks/Private Banks	2%

**Lead Managers** for the transaction were Citi, Deutsche Bank, HSBC and JPMorgan  
**Co-managers** on the offering were Credit Suisse, Nordea and Nomura



**Jens Hellerup**, Director, Deputy Head of Funding and Investor Relations at **NIB** said: *“NIB is extremely happy with the transaction. We achieved our goals, which included pricing at the tight end of guidance, having built a well over subscribed orderbook of high quality accounts. It is an excellent start to a what is expected to be a challenging 2010.”*

**Susan Barron**, Director, Public Sector Capital Markets Origination at **Citi** said: *“Once again, NIB has proved itself to be a nimble issuer with global appeal. The high quality orderbook, intraday execution and impressive pricing level are all testament to NIB’s investor franchise and reputation.”*

**Ralph Berlowitz**, Head of Liquid Credits Syndicate at **Deutsche Bank** said: *“ NIB’s rare appearance in markets enabled them again to achieve a very fine pricing compared to their peers. The quality of the book was impressive and should support a very good secondary market performance.”*

**Ulrik Ross**, Head of European Public Sector at **HSBC** said: *“What a super result for NIB. The central bank penetration was second-to-none, testament to NIB’s excellent standing among this core investor base, strong marketing track record and funding team. This transaction establishes a new liquid benchmark for NIB and will set them up strongly for their funding programme in 2010.”*

**John Lee-Tin**, Executive Director, Frequent Borrowers at **JPMorgan** said: *“With this benchmark, NIB is able to move the USD market forward, with the richest print in the 3-year sector year-to-date, underscoring the issuer’s broad recognition and appeal by the many of the world’s most coveted real-money investors. Well done again!”*